

Subject: FW: Visist in SA for 95 New Electric Locomotives
Date: Friday 20 January 2012 at 4:29:12 PM South Africa Standard Time
From: Ashu
To: kamal.singhala@hotmail.co.za

From: ea@worldswindow.cc [mailto:ea@worldswindow.cc]
Sent: Friday, January 20, 2012 4:23 PM
To: Ashu (SES); Ashu
Subject: Fw: Visist in SA for 95 New Electric Locomotives

Regards

Lina
Sent from BlackBerry® on Airtel

From: "Shuchi" <shuchi@worldswindow.cc>
Date: Fri, 20 Jan 2012 18:08:11 +0530
To: 'Lina' <ea@worldswindow.cc>
Subject: FW: Visist in SA for 95 New Electric Locomotives

From: Rupesh Bansal [mailto:replyrb@googlemail.com]
Sent: 20 January 2012 16:21
To: 'Shuchi'; ca.shuchibansal@gmail.com
Subject: FW: Visist in SA for 95 New Electric Locomotives

Dear Shuchi,

Please provide this letter copy along with update on previous email as required by PiyooshJi.
Please suggest him that this is the letter is sent and the points mentioned in letter are practical and to be pursued by CSR.

Regards

Rupesh

From: rupesh bansal [mailto:rupeshbansal@hotmail.com]
Sent: 20 January 2012 10:35
To: replyrb@gmail.com
Subject: FW: Visist in SA for 95 New Electric Locomotives

> Date: Thu, 19 Jan 2012 23:06:11 +0800
> From: alton@cszelc.com
> Subject: Fwd: Visist in SA for 95 New Electric Locomotives
> To: replyrb@gmail.com; rupeshbansal@hotmail.com

>
> Dear Mr. Rupesh,

> Please be fore your reference.

> -----Original Message-----

> >From : alton@cszelc.com
> > To : zhangminyu54642@qq.com, brian.molefe@transnet.net
> > Subject: Visist in SA for 95 New Electric Locomotives
> > Date : 2012-01-19 23:04:43

> Dear Mr. Molefe,

> Please be kind to check attached letter, which has already been sent by fax to you.

> Your attention and support is highly appreciated.

> Best regards

> Sincerely yours,

> Wang Pan (Alton)

> Deputy Director
> Overseas Business Division
> CSR Zhuzhou Electric Locomotive Co., Ltd.
> Tianxin, Zhuhou, Hunan, China 412001
> Tel: +86-(0)731-28446465
> Fax: +86-(0)731-28446446
> Mobile: +86-13873369604
> E-mail: alton@cszelc.com
> Web: www.cszelc.com

> -----
> Best regards

>
> Sincerely yours,
>
> Wang Pan (Alton)
>
> Deputy Director
> Overseas Business Division
> CSR Zhuzhou Electric Locomotive Co., Ltd.
> Tianxin, Zhuhou, Hunan, China 412001
> Tel: +86-(0)731-28446465
> Fax: +86-(0)731-28446446
> Mobile: +86-13873369604
> E-mail: alton@cszelc.com
> Web: www.cszelc.com
>



南车株洲电力机车有限公司

CSR ZHUZHOU ELECTRIC LOCOMOTIVE CO., LTD.

Tianxin, Zhuzhou, Hunan, 412001, P. R. China

Tel: +86-731-28446465

Fax: +86-731-82446446

TRANSNET

Name Wang Pan

Telephone +86 731 28446465

Fax +86 731 28446446

E-mail alton@cszelc.com

Attn: Mr. Brian Molefe

Group Chief Executive

Our reference SA12-0119

Date January 19th 2011

Subject: Visit in SA for 95 New Electric Locomotives

Dear Mr. Molefe,

Thank you very much for giving us the opportunity to take part in your tender for the supply of 95 new electric locomotives for general freight business. Now we are preparing for the tender documents.

We would like to state that we are reputed world's largest locomotive manufacturer in volume, who also have credentials to have largest locomotives commissioning facility and can commission 34 locomotives simultaneously. We are serious to bid and cooperate with Transnet with our quality and competitive products.

For your reference, we would like to participate in the briefing session held on 31 January 2012. Our Vice General Manager, Mr. Fu Chenjun will lead a delegation consists of

- Deputy Director of R&D Center, Mr. Fan Yunxin;
- Design Manager of R&D Center, Mr. Chen Anjun; and
- Deputy Director of Overseas Business Division, Mr. Wang Pan

to visit South Africa from 30 January to 3 February 2012.

We really hope that you could give us chance and support us to arrange

- the meeting with you for the discussion of cooperation;
- the meeting with your technical group to discuss and optimize the technical specifications;
- the site visit on some locomotive depot or engineering factory to study existing electric locomotives and investigate the operational conditions, and
- the visit and discussion with some potential or preferred companies, who are capable of cooperate with us for the localization work.;

Thank you very much for your support and look forward to your positive reply.

Best regards,

Wang Pan

Deputy Director of Overseas Business Division
CSR Zhuzhou Electric Locomotive Co., Ltd.